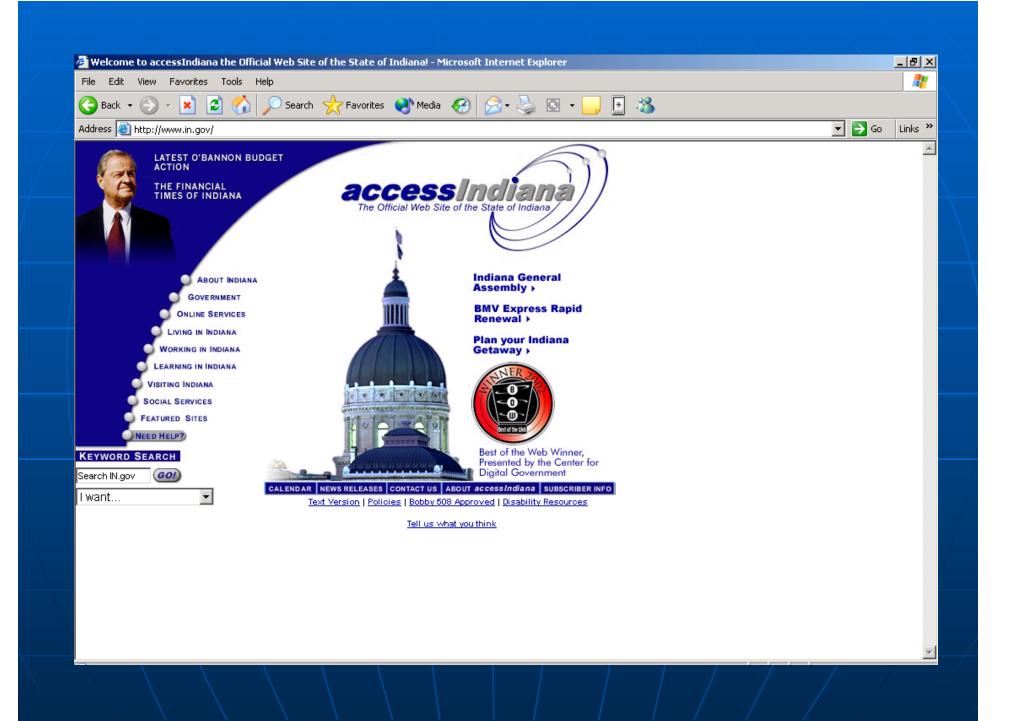
Innovation for the Benefit of Citizens: Access Indiana Information Network

Ms. Candy Irven – Access Indiana, General Manager

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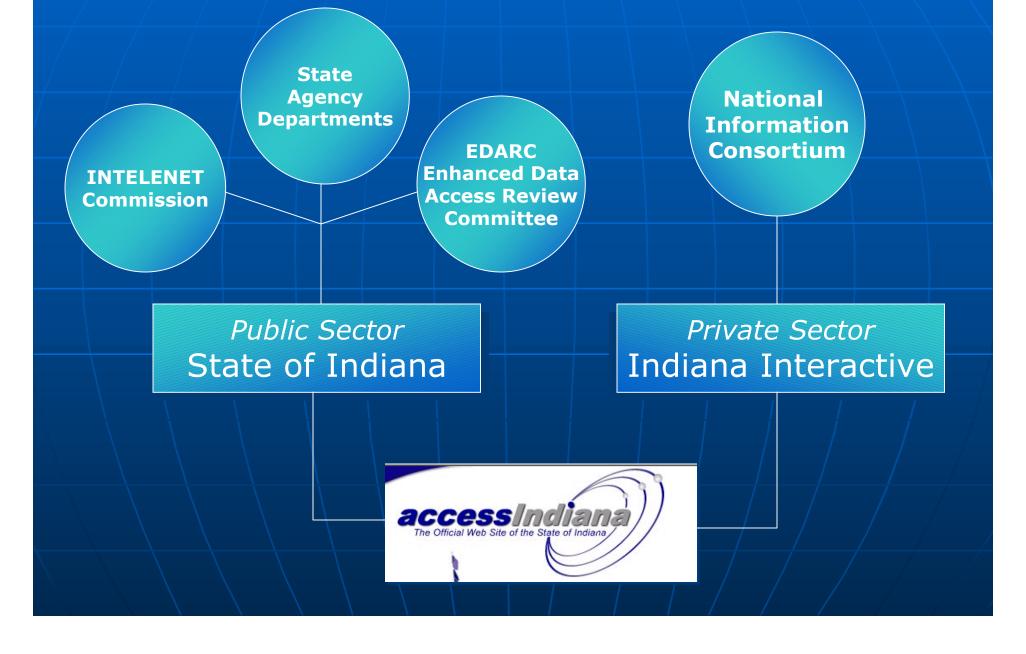


Background

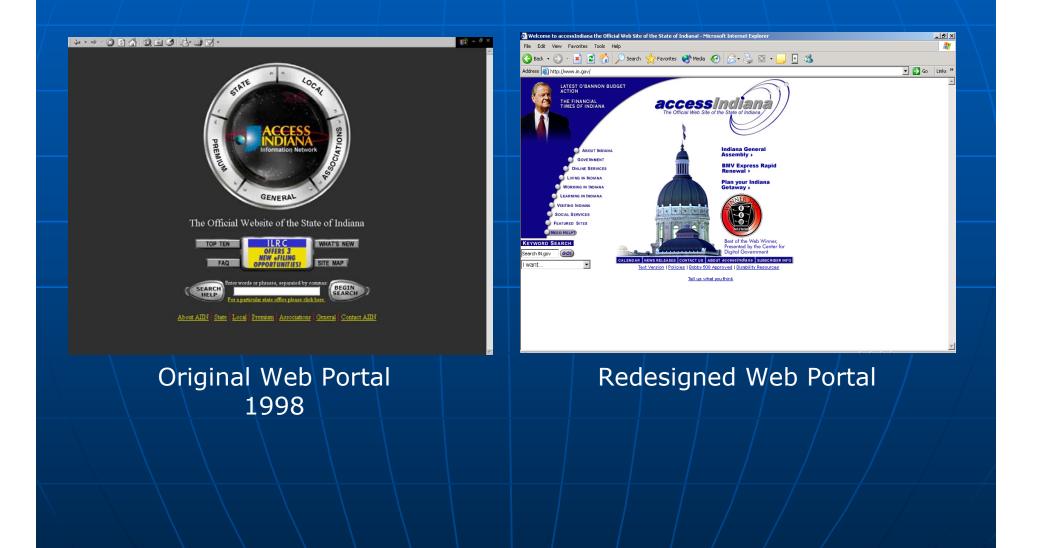


Launched in 1995
Primary gateway to State of Indiana
Award winning site
Nationally recognized funding model

Organization and Governance

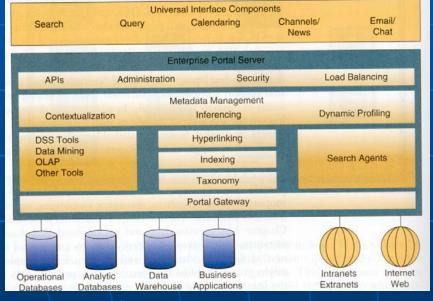


Breathtaking Improvement



Technology-Related Challenges of Developing Web Portals

Diagram of Web Portal

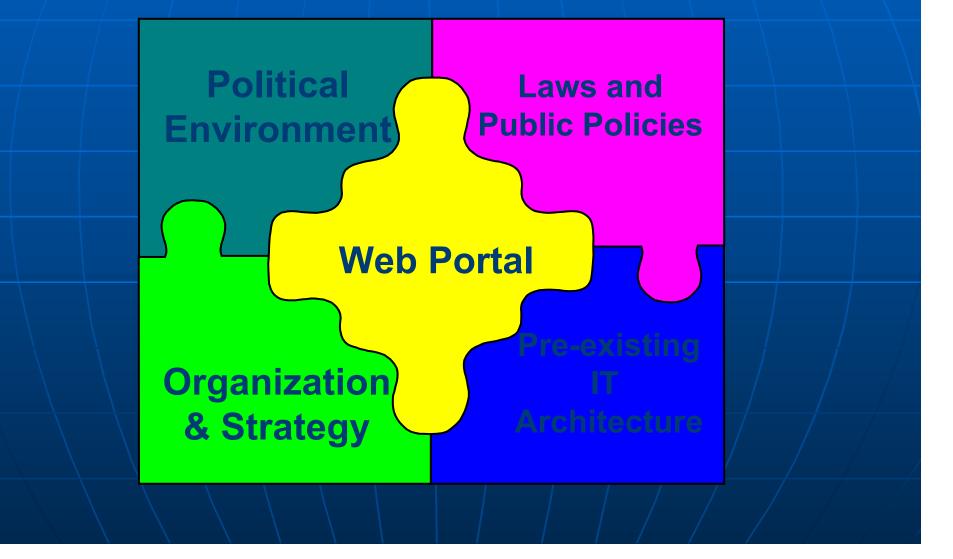


Source: McGraw-Hill

- Redesign or develop new government services and software applications
- Integrate application through one interface

 Unable to use standard off the shelf solutions

Environmental Challenges of Developing Web Portal



E-Government Assets

Highly competent IT human resource
Reusable technology base
Strong partnering relationships
Systems Thinking

Adapted from J. Ross et. al., "Develop Long-term Competitiveness through IT Assets", *Sloan Management Review*, Fall 1996.

Critical Capabilities

 Having champions and a network of champions among stakeholders in the collaboration

 Evolving practices for coordinating work at the operational and tactical levels

 Co-develop policies, strategies, practices



Innovation for the Benefit of Citizens:

accessIndiana

linking hoosiers to government



Presented by:

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What is accessIndiana?

- Official Web portal for the state of Indiana
- Every agency, every branch represented
- State government available to citizens 24/7
- Public private partnership model



accessIndiana Funding Model

Primary funding for the portal comes from the assessment of modest convenience fees to endusers for a select set of services. Those convenience fees pay for the development, hosting, maintenance and marketing of accessIndiana portal services.



Critical Success Factors

Commitment to Partnership

- Continuous Communication
- Trust and Team Work



Commitment to Partnership

- Definition of partnership
 - Must have a common definition
 - Must include "win-win"
- Similar to a marriage
 - Must agree "better together than apart"
 - Shared risk and reward
 - ... Interdependency



Commitment to Partnership What We Did Right

- Committed to Law
 - Indiana Code 5-21
 - Operates under the authority of the Intelenet Commission
 - Governed by the Enhanced Data Access Review Committee (EDARC)
 - Defined "gateway" (now "portal")
 - Continue to change legislation



Commitment to Partnership What We Did Right

Shared goals and vision at strategic level

 EDARC
 eTeam



Commitment to Partnership Lessons Learned

- Commitment at all levels
- Cultural change at all levels
- Examples:
 - Everything You Ever Needed to Know About accessIndiana But Didn't Know Who to Ask
 - Governor's Tech Group



Continuous Communication

- Develop the message
 - Internal and external
- Use all communication mechanisms
 - One-to-one
 - Large group
 - Print
- Repetition



- Provided human interface
 - Project managers assigned to specific agencies
- Listened to "folks in the field" and adapted
 - Revisiting goals
 - Continuous evolution
 - Contractual terms and conditions



Continuous Communication *Things We Did Well*

- Targeted potential customers with dedicated marketing resources
 - Industry tradeshows
 - Press releases
 - Industry publications



Continuous Communication Lessons Learned

• Identify champions to communicate message

- Toot your own horn
 - Sharing success builds credibility



Trust and Team Work

- Challenge each other
- Trust your gut
- Choose the right people on both sides who work well together



Trust and Team Work *Things We Did Well*Recognized not just choosing a vendor - choosing a <u>partner</u> Involved partners at the strategic level



Trust and Team Work *Lessons Learned*

• Building trust and team work is an ongoing effort

• Must happen at every level



"Trust and teamwork are not going to happen day one. You have to build trust, earn respect, and grow the team over time."



Where We Go From Here

• Continuous evolution of eGovernment

• Essentially starting over



Questions and Answers

Thank You!